



APOLLO REPORTS

Apollo Consultants Humphrey Graham Management - Summary Report

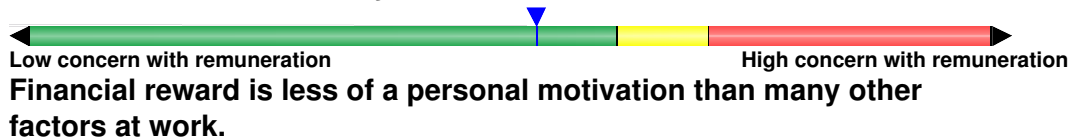
54.40 Suitability Score matched with others.

Career Drives - Group Score: 40.60

Achievement - Primary



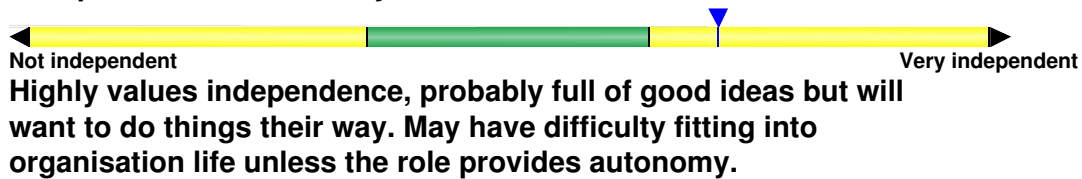
Remuneration - Secondary



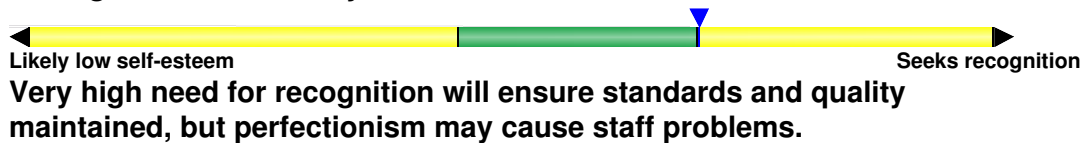
Ambition - Primary



Independence - Secondary



Recognition - Secondary



Conflict Management Style - Group Score: 61.70

Assertive - Secondary



Sensibly assertive, likely to address conflict at an appropriate early stage.

Competitive - Secondary



Reasonably verbally competitive, similar to other managers.

Collaborative - Secondary



Very collaborative, appreciates the value of win/win outcomes.

Compromising - Secondary



Generally knows when and how to compromise for benefit of all.

Coping - Group Score: 38.60

Security - Secondary



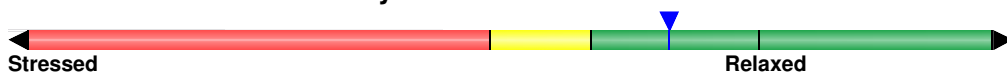
A low concern for job security enables necessary risk taking.

Responsibility - Primary



Likely to demonstrate a marked reluctance to take responsibility to the degree necessary for management level performance.

Stress Resilience - Primary



Summary Report

Generally handles pressure well.

Sensitivity - Secondary



Generally sensitive and not upset easily.

Leadership and Influence - Group Score: 58.40

Power - Primary



Generally confident in exercising authority at work and dealing with discipline issues.

Decisive - Primary



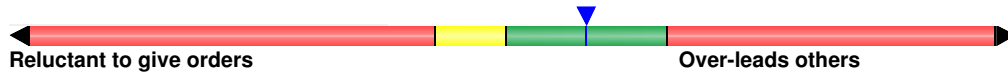
Usually a thoughtful and timely decision maker.

Persuasive - Primary



Likely to be capable of persuasion as a manager.

Directive - Primary



Likely to be directive when necessary.

Delegating - Primary



Likely to delegate readily and develop the potential of others.

Coaching - Secondary

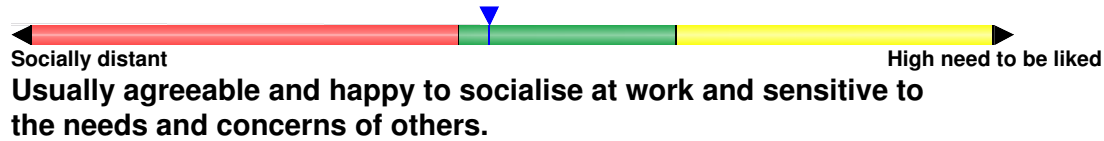


Summary Report

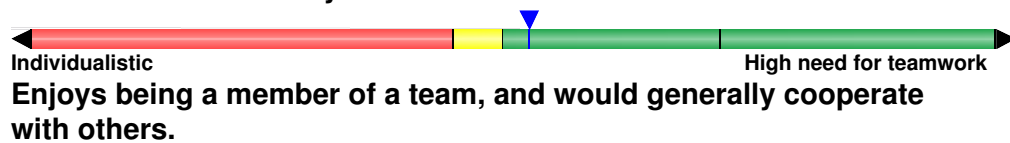
Could coach and develop the skills of others more, and explain more when needed.

People Orientation - Group Score: 59.40

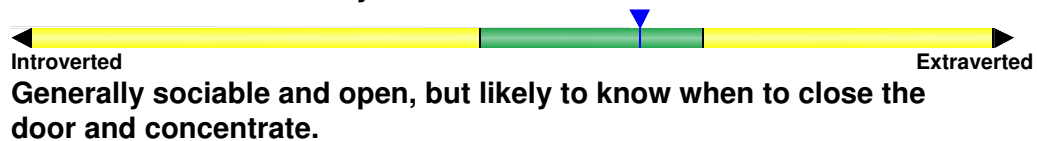
Agreeable - Primary



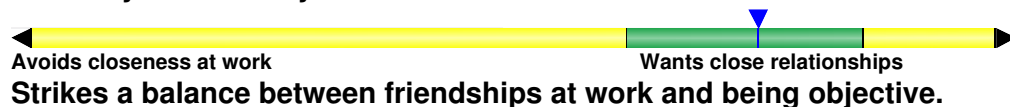
Teamwork - Secondary



Extraversion - Secondary



Intimacy - Secondary

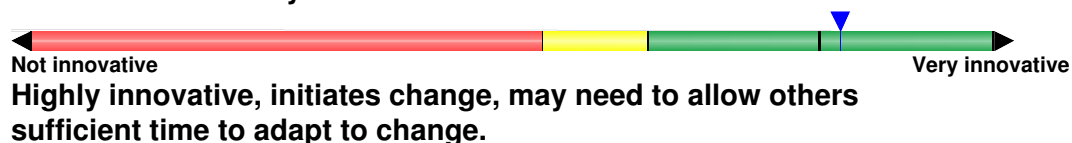


Strategic Orientation - Group Score: 55.80

Goalsetting - Secondary



Innovation - Primary

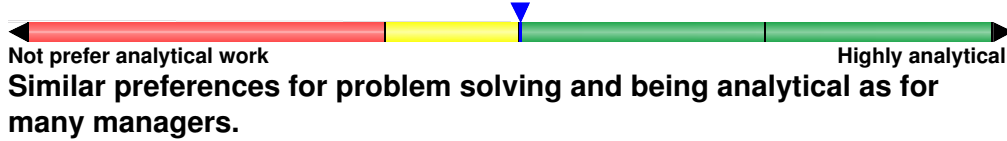


Summary Report

Proactive - Primary

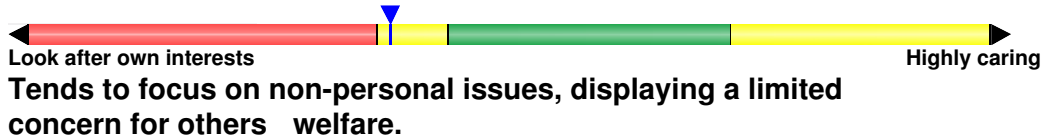


Analysing - Primary

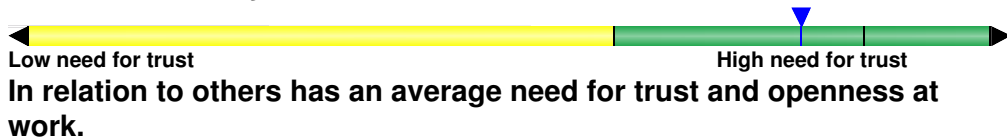


Values - Group Score: 47.30

Altruism - Secondary



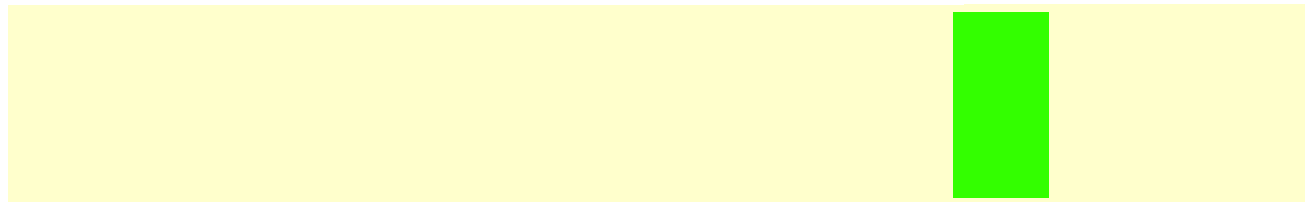
Trust - Secondary



Loyalty - Secondary



Conforming - Secondary



Workplace Management - Group Score: 55.90

Conscientious - Secondary



Has a low need for structure and rules at work, is more concerned with outcomes than with protocols.

Detail - Secondary



Usually accepts an amount of detail, but distinguishes between important and less important detail.

Self Organisation - Secondary



Tends to value self-organisation, in line with many other successful managers.

Unusual Answers Score

Unusually Low Answers - 'Primary'



Answers to the low scoring questions are in the normal range, and consistently agree with what most people choose.

Unusually High Answers - 'Primary'



Answers to a number of high scoring questions are in the normal range, and consistently agree with what most people choose.

Disclaimer

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